



# got cables?



**KENSINGTON**  
E L E C T R O N I C S inc.

*Not just products - Solutions!*

## KENSINGTON VALUE PROPOSITION

Companies that build in-house often do not have a dedicated team in place for manufacturing harnesses. We are driven to not only understand our customer's vision, but also to clarify, refine and improve it at each stage of product development, design and delivery.

### KEI can:

- Reduce total acquisition costs for customers
- Consolidate procurement activity – KEI is your one-stop shop
- Free up company resources for more strategic tasks
- Manufactured in the USA!

For companies that already subcontract their harness manufacturing,

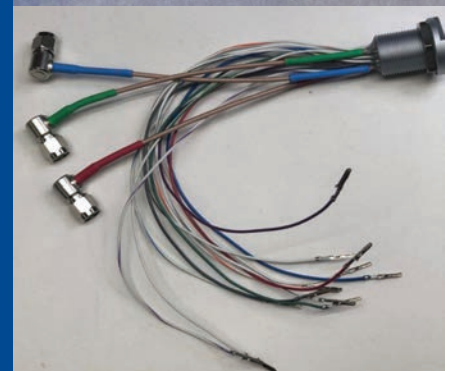
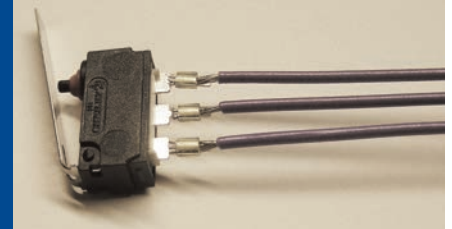
### KEI can:

- Be engaged earlier in the design cycle - help with component selection and technical requirements, ensure high quality and fast production.
- Take responsibility for all aspects of the program including design, quality and procurement
- Provide reliable solutions for every aspect of power or data cables whether it's an end to end or multi-branch cable
- Our end-to-end knowledge of electrical systems makes it possible for us to see and capitalize on opportunities for optimization
- Improve supply chain performance
  - ✓ Reduced lead times
  - ✓ Better forecast visibility
  - ✓ Potential stocking programs

*All cables are manufactured in Austin, TX!*

## CAPABILITIES

- Point to point or multi-branch wire harnesses
- Multi conductor cable assemblies with variety of AWG sizes
- Provide final product electrical and HIPOT testing
- Soldering (including small AWG assemblies)
- Overmolded cable assemblies, including thermoplastic and silicone
- Overmolded splice connections and connectors
- Heat shrinking and potting
- Custom labels
- Rugged cable solutions
- Low cost and disposable options
- Third-party connector integration
- Pigtails
- Etching (plastic, glass, metal)



**Need help? Sales @keiconn.com**